

Low Slope Distributor Sign-Up Form

Form

Updated: 3/10



*Your Best and Safest Choice™ ...
Quality You Can Trust Since 1886!*



Low-Slope Pro-Grade™ Master Distributor Agreement



A. Low-Slope Program Details

Please select at least one and up to four of the following product categories for which you wish to participate as a Pro-Grade™ Master Distributor.

Product Categories:	Participation	Rebate*	Required Growth Rate 2009 - 2010
Built-up Roofing Products <i>Example: GAFGLAS® Ply 4, GAFGLAS® FlexPly™6, Stratavent® Eliminator™</i>	<input type="checkbox"/> I Agree <input type="checkbox"/> I Disagree	3%	5% \$ Growth
SBS System Modified Bitumen Excludes RUBEROID® MOP Granule & ROOFMatch™ <i>Example: Ruberoid® MOP FR, ULTRACLAD® SBS, EnergyCap™ SBS, UltraClad SBS, Ruberoid® Heat-Weld</i>	<input type="checkbox"/> I Agree <input type="checkbox"/> I Disagree	3%	5% \$ Growth
TOPCOAT® System	<input type="checkbox"/> I Agree <input type="checkbox"/> I Disagree	5%	10% \$ Growth or \$50,000 Purchases
EverGuard® TPO	<input type="checkbox"/> I Agree <input type="checkbox"/> I Disagree	Benefits Below	#1 or #2 Stocking Position

* The Rebate is calculated annually and will be paid on a quarterly basis subject to requirements being met. Shortfalls in volume or sales growth from requirements can be made up in subsequent quarters during the calendar year.

Membership Benefits:

1. **Exclusive access to job quotes**
2. **Exclusive access to periodic discounts on discretionary product purchases**
3. **Preferred listing in GAF's online Distributor Locator**



Quality You Can Trust Since 1886...
 From North America's Largest Roofing Manufacturer™

B. Distributor & GAF Commitment

Distributor Name: _____ Phone: _____ Fax: _____

Address: _____ City, State, Zip: _____

Cust. #: _____ Territory #: _____

Pro-Grade™ Master Distributor Location(s) Information

List the counties that you serve.

County	State	County	State	County	State
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

By checking the box below marked "ACCEPT" you agree to be bound by the terms of this Pro-Grade™ Master Distributor Agreement.

- For each of the distributor locations listed above and for each of the product categories in Part A that Distributor committed to participate in, Distributor agrees to meet either the growth or purchase requirements or stocking positions, as the case may be, outlined in Part A.
- Distributor agrees to complete an annual Business Development Action Plan and participate in quarterly business planning and tracking.
- GAF agrees to list Distributor in GAF's Distributor Locator on the GAF website and to give Distributor certain priority status benefits. These benefits include special stocking incentives at GAF discretion, product purchase discounts, and additional opportunities. Priority status will also be provided for new products and programs. Distributor consents to receive faxes, emails, or phone calls from GAF and its partners.
- Failure of any Distributor location to meet the requirements for the product categories listed in Part A, for which it has committed to participate in, shall result in the ineligibility of such Distributor's location from receiving any of the benefits hereunder, including, without limitation, the Rebate. In such a case, any amounts paid by GAF as a Rebate in advance of the year-end shall be promptly returned to GAF. GAF shall have the right to offset such amounts from any other payments due to Distributor hereunder or otherwise.

The terms of this Agreement constitute the entire understanding of the Parties hereto with respect to the subject matter hereof and no amendment or modification to this Agreement shall be effective unless in writing. GAF may terminate this Agreement at any time upon thirty (30) days written notice to Distributor. The Parties hereto agree to keep this Agreement and its terms confidential. This Agreement shall be governed, construed and enforced in accordance with the laws of the State of New York without regard to conflicts of laws principles.

I ACCEPT the terms above

Distributor Representative Name: _____ Date: _____

GAF Representative Name: _____ Date: _____



Quality You Can Trust Since 1886...
From North America's Largest Roofing Manufacturer™